





**Smarter business** through IT transformation

# How much quality can we afford?

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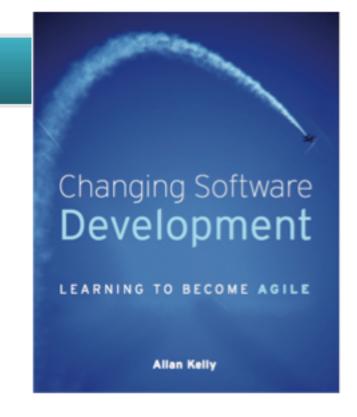
http://www.allankelly.net

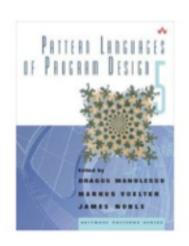
**Agile Business Conference 2010** 



#### Allan Kelly

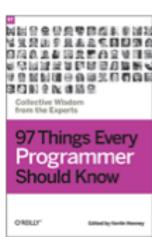
- Training & Coaching for Agile adoption and deepening
- Author:
  - Changing Software Development: Learning to be Agile, Wiley 2008.





97 Things Every Programmer Should Know, Henney, 2010

Context Encapsulation in Pattern Languages of Program Design volume 5, 2006







#### Quality, not Qualities



#### 1970's Leyland Mini

Rusts quickly

Doesn't start well

Engine floods

•etc. etc

#### 1970's Rolls Royce

Spacious

Leather upholstery

•Low MPG





#### 2000's BMW Mini

- Starts first time
- Engine just works
- Doesn't rust
- Nice to drive

Images from Wikipedia: Rolls-Royce public domain from Bull-Doser; Minis creative commons licenses, DeFacto (Leyland), BMW (IFCAR)





#### Quality without Gold-plating

# Quality

#### Fit for purpose

- No rework
- Free of bugs
- Features which work
- Fewer features make for more usability
- Maintainable
- Knife through butter testing

# **Minimal**

No over engineering

- No unused features
- No "reusable" code
- No "that would be cool"
- No half baked ideas



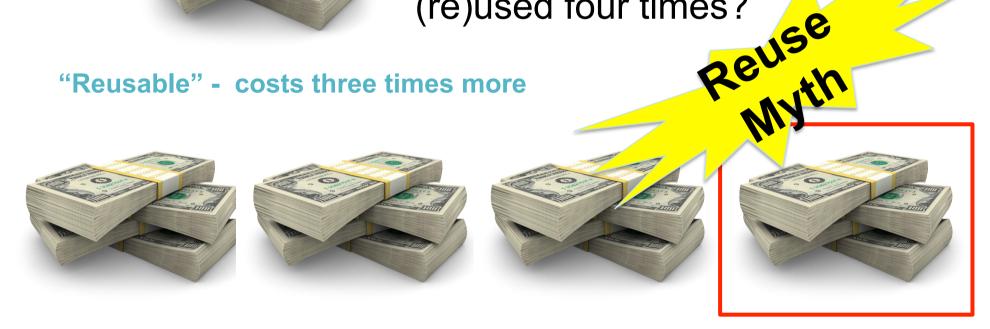


# Can you afford to reusable code?

#### **Single Use**



- Break even on third (re)use
- Profit on fourth (re)use
- How much of your code is (re)used four times?





Mow much time do you spend finding bugs?

- How many testers do you need?
- Mow many bugs do you have logged?
- Mow many bugs do you fix before shipping?
- Mow much time do you spend in meetings discussing bugs?

How would your life change if there were no bugs?





#### Quality is Free<sup>TM</sup>

- Semi-conductors
- Missiles
- Cars
- Etc. etc.

# Philip Crosby 1980

Quality is basis of Lean, and Lean is the basis of Agile

Are we in danger of forgetting quality?









# An Old Idea

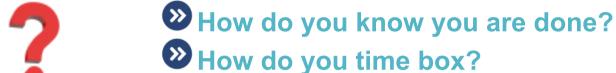
Original work
Finding defect
Scheduling fix
Fixing
Retesting
Customer
inconvenience
Schedule
disruption







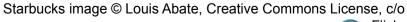
#### Agile without quality?



How do you eliminate Test-Fix cycle?

Agile without
Quality is like
Starbucks without
Coffee









#### Follow the Logic

- Without quality you need test-fix
  - With test-fix you can't close an iteration
- If you can't close an iteration you can't be done
  - Thus Iterations (Time-boxes) fall apart
- Without time-boxes delivery becomes random
  - People retreat to plans and demands

How is this different to the old world?







## Old idea – why didn't it work?



Original work
Finding defect
Scheduling fix
Fixing
Refesting



Old solutions made defect prevention Very expensive
Copious documentation, Heavy weight code reviews, Manual testing

And very very slow

Detracted from ability to respond (Agility)





### Old Idea, New Tools

- Invest in quality
- **Make defect prevention cheap** 
  - Continuous integration
  - Virgin install
  - Test Driven Development
  - Acceptance Test Driven Development
  - Lightweight code-reviews
  - Pair programming
  - Static analysis tools



Feedback based





# Unit Testing on Steroids

# Automated TDD is to Traditional Unit Testing what Amazon is to Great Universal Stores









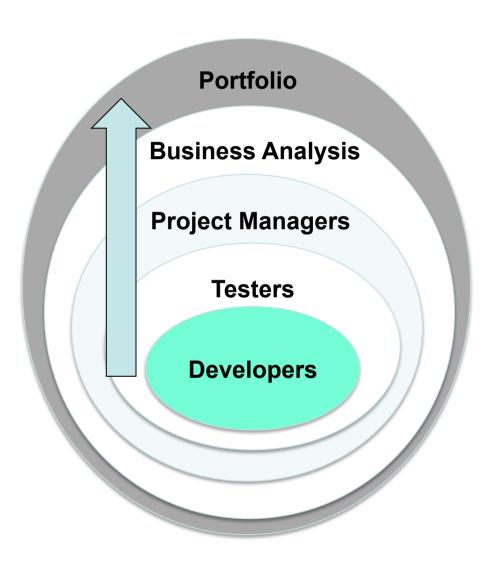
	IBM drivers	Microsoft Windows	Microsoft MSN	Microsoft Visual Studio
Defect density (non-TDD)	W	X	Υ	Z
Defect density (with TDD)	61% of W	38% of W	24% of Y	9% of Z
Increased time (with TDD)	15-20%	25-25%	15%	25-20%

Nagappan, Maximilien, Bhat and Williams (Microsoft Research, IBM Research, North Carolina State University). Empirical Software Engineering journal 2008
http://research.microsoft.com/en-us/projects/esm/nagappan\_tdd.pdf





### Agile change model



#### **Drive quality**

- 1 Interest Developers
  - Improve quality
- 2 Enroll testers
- 3 Refocus Project Managers
  - Deliveries over plans
- 4 Change Business Analysis
  - Goals over shopping lists
- 5 Change Portfolio parameters
  - Delivering value over following plan
- 6. Realign Project Managers





# An effective delivery machine

# Build effective delivery machine *Then*Move outwards and upwards





#### The Alignment Trap

IT Highly aligned

Doing the right thing

#### 'Alignment trap'

11% companies

- Sales -14% over 3 years

#### 'IT Enabled growth'

7% companies

- IT spending +13% above average IT spending 6% less than average
  - Sales growth +35% over 3 years

#### 'Maintenance zone'

74% companies

- Average IT spending
- Sales -2% over 3 years

'Well-oiled IT'

8% companies

- IT spending 15% below average
- Sales growth +11% over 3 year

Less aligned

Doing things right

IT More Effective

IT Less Effective

Source: Shpilberg, Berez, Puryear, Shah: MIT Sloan Review, Fall 2007





# How much quality can we afford?

- Lots
- **Quality** is free
  - If you invest in it

Thank you!

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Questions?



